



LOGISTICS GRADUATE

THE ROLE

Always moving. It seems obvious for logistics. 500 aircraft, 15,000 flights a week, 350 destinations.

The freshest fruit, cutting edge tech, endangered species, life-saving drugs and everything in-between.

That's just the start.

We want our graduates to change how logistics works, challenge the status quo and bring innovation and investment for our customers.

The role will give you development opportunity and two to three placements across our business, some of which include, revenue management, projects and infrastructure, commercial, customer experience, operational and people management roles, to allow you accountability and real responsibility to deliver on our business strategy.

PERSON SPECIFICATION

Impact & Influence

- Able to express themselves effectively with stakeholders, customers and colleagues at all levels
- Able to influence and persuade using well thought through positions
- Able to use a broad range of influence strategies to secure buy in
- Recognises the agendas of others and tailors own response to increase leverage
- Actively contributes to discussions
- Builds effective working relationships and makes some use of networks

Thinking Agility

- Able to think conceptually and over the longer term
- Able to effectively prioritise tasks and manage time
- Able to evaluate and solve moderately complex problems
- Thinks through plans and interventions to avoid surprises
- Is comfortable in ambiguous situations
- Recognises the need for urgency/pace, when required

Customer Focus

- Invests time to understand customer requirements
- Recognises the customers stand point
- Fosters continuous service improvement
- Can demonstrate some innovative aspects to the service they have provided
- Has built good relationships with customers/stakeholders

Business Mastery

- Displays understanding of business performance and can identify trends and issues
- Can name competitors and define their competitive position in comparison to the business
- Is able to define the key performance drivers of the business
- Is able to articulate the challenges facing the business and industry

Motivation

- Clearly demonstrates motivation for the programme and a career with IAG Cargo
- Able to handle setbacks and adversity from a range of sources and optimise performance
- Can articulate the value they can add to business and customer

Leadership

- Inspires and engages teams by creating and communicating a compelling vision
- Communicates key messages in a confident and credible way
- Takes ownership for delivery and makes clear who is accountable for what
- Self-aware and leads by example
- Recognises, celebrates and rewards high performance – and manages underperformance
- Encourages continuous improvement, innovation and development of their team
- Monitors own performance and seeks feedback

To apply, candidates must:

- Must hold, or be predicted, a 2:1 degree or above (or equivalent) with a logistics focus (preferred)
- Willing to work in different locations and business functions, you may be required to work some unsocial hours and shift work
- Must have the right to live and work full-time in the UK indefinitely without sponsorship from British Airways
- Must be able to pass a Criminal Record Check
- Four-year degree, equivalent or relevant experience

ALWAYS
MOVING

Always **Listening**

Understanding is at the core of a great business. We listen to customers. We listen to colleagues.

Always **Delivering**

We are accountable to our customers and shareholders. We deliver. We all expect high performance.

Always **Improving**

We don't stand still. We create the future

Always with
Integrity

We act with integrity. Always. We're honest and transparent. We surface issues, support each other and admit mistakes.